2019 South Australia Conference & Trade Exhibition
4-6 November 2019, Adelaide Convention Centre
Presented by Australian Institute for Non-destructive Testing

EVENT & SPONSORSHIP PROSPECTUS
Introduction

**AINDT**

The Australian Institute for Non-destructive Testing (AINDT) is a National Peak Body which promotes the professional practices of Non-destructive Testing (NDT) and Condition Monitoring (CM) personnel. Originally founded as the Non-Destructive Testing Association of Australia over 50 years ago by prominent NDT practitioners, it soon grew to become the internationally recognised body that it is today. At the core of our functions is the facilitation of industry certification which is managed by the certification boards.

The mission of the AINDT is to provide members, industry and the community with an independent and professional level of service in relation to the science and practice of NDT and CM. The AINDT shall be an efficient and effective society with a national and international reputation for excellence.

**Welcome to South Australia**

The 2019 AINDT Conference & Trade Exhibition will be held in the beautiful surroundings of Adelaide in South Australia. Bursting with culture, wildlife encounters, exceptional food and wine, events and entertainment, South Australia offers a world of experiences right at your fingertips.

Named as a great wine capital of the world and home to world-famous culinary chefs, winemakers and producers, Adelaide is a vibrant, culturally diverse city that is steeped in history and drenched in class. With its thriving bars and restaurants serving local produce and some of the country's best wines sourced from surrounding vineyards, Adelaide is a culinary playground.

The Barossa, Clare Valley, McLaren Vale and Adelaide Hills are food and wine meccas, offering some of the most exclusive, unique and boutique drinking and dining experiences in the world.

However, when you’re not tasting your way through world-famous wine regions, get up-close and personal with South Australia’s wild life including sea lions, dolphins, koalas and kangaroos at an array of wildlife parks and sanctuaries.

There is also plenty of artistic culture to be experienced with some of Australia’s best galleries, including the Art Gallery of South Australia, which has the second largest collection of Australian and international artworks in the country and the nearby South Australian Museum which is host to the largest collection of Australian Aboriginal artefacts in the world.

From culture-rich Adelaide to the lush Adelaide Hills; the bountiful Barossa to the Eyre Peninsula; there is something for everyone in South Australia.
The Conference

The AINDT Conference is a three-day gathering of global experts from a wide range of industry, research and AINDT academic backgrounds. This will be a premium networking event and an environment for discussion of modern trends and current advances in the ever-increasing and demanding fields of Non-destructive Testing and Condition Monitoring.

The 2019 Conference and Trade Exhibition will comprise of a program of presentations and technical papers under a range of industry ‘streams’ which will look at the challenges that industry faces in applying NDT and CM to risk-based maintenance. This will provide an opportunity to open up discussions on the current status of national and international standards, and provide the opportunity to converse on topics such as fitness for service of new and existing plant and equipment and much more.

The Conference; integrated with the Trade Exhibition and Training/Seminar sessions, will provide an opportunity for industry to be made aware of newer technologies, so that they can improve the efficiency of their operations, as well as be an outlet for new research through practical workshops on selected technologies.

Delegates are expected to attend from countries in the Australasian Region, member countries of APFNDT, ICNDT, and of course from Australia and New Zealand.

Delegates attending the Conference will be drawn from a wide range of industries including mining, oil and gas, offshore, pipelines, power generation, petrochemical, fabrication and construction, manufacturing, defence and others.

Trade Exhibition

Opportunities are available for companies to promote their products and services to a focused audience that will include plant owners and operators, purchasing decision makers, educators, practitioners, specifiers and service providers.

The Trade Exhibition is an integral part of the 2019 AINDT Conference and Trade Exhibition. An area suitable for 34 exhibitors has been allocated and will be attended by Conference delegates, training/seminar attendees, and guests. The Trade Exhibition area will host lunch, morning and afternoon breaks and the cocktail function on Sunday evening.

Exhibitors will be invited to book a 20-minute session during the Conference as well. Times will be announced closer to the event.
Sponsorship & Exhibition Opportunities

Exclusive Gold Sponsor
Silver Sponsor
Exclusive Gala Dinner Sponsor
Exclusive Welcome Function Sponsor
Exclusive Satchel Sponsor
Exclusive Coffee Sponsor
Morning Tea, Lunch or Afternoon Tea Sponsor
Exhibition Stands
Satchel Inserts

If you would like to tailor a sponsorship package, please contact the AINDT Federal Office.
Gold Sponsor - OLYMPUS

$13,000 (inc GST)

- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Gold Sponsor
- TRADE EXHIBITION:
  - Two (2) complimentary exhibition stands (value $6,400) - see Exhibition Stands on page 11 for further information
- CONFERENCE:
  - Two (2) full conference registrations & two (2) exhibitor attendant registration
  - Three (3) complimentary day registrations for clients of your choice.
  - Opportunity to provide one keynote speaker (to be approved by AINDT)
  - Opportunity to make a brief presentation at the opening session of AINDT Expo 2019
  - Opportunity to make a brief presentation at the closing session of AINDT Expo 2019
- MARKETING MATERIAL:
  - Company logo or name placement (depending on size restrictions) on:
    - Preliminary Program
    - Final program (electronic copy only)
    - Any 3rd party conference related advertising
    - Conference satchel (in conjunction with the Satchel Sponsor if secured)
    - Conference lanyard
    - Conference PowerPoint holding slide
    - Directional signage throughout the conference venue
    - PowerPoint slide during the Welcome Function and Gala Dinner
    - Back of the Gala Dinner menu
    - AINDT staff email signature panels
  - Company logo and Company profile:
    - On the Conference program and abstract book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
    - and web link on AINDT Conference sponsorship and exhibition web pages
*Note an advertisement in an earlier edition of ‘Industrial Eye’ is available upon request.
  - Advertisements:
    - Half page advertisement in the printed conference proceedings (artwork to be supplied by sponsor)
    - Half page advertisement in ‘Industrial Eye’ in the November-December edition (distribution 1,500) (artwork to be supplied by sponsor)
- Opportunity to supply the front cover image in the conference edition of November-December AINDT Journal ‘Industrial Eye’
- Opportunity to display company freestanding banners:
  - One (1) on stage in conference plenary room
  - One (1) next to the registration desk
  - One (1) in each concurrent session
- Opportunity to provide:
  - All delegates a corporate gift at the opening session
  - A business card prize & raffle
- Up to two (2) items of collateral to be included in conference satchels (to be supplied by sponsor and subject to approval).
Silver Sponsor - ATTAR

$10,000 (inc GST)

- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Silver Sponsor
- TRADE EXHIBITION:
  - One complimentary exhibition stand (value $3,200) - see Exhibition Stands on page 10 for further information

  o CONFERENCE:
    o Delegate Registrations:
      - One (1) complimentary full conference delegate registration & one (1) exhibitor attendant registration
      - One (1) complimentary day registrations for clients of your choice.
    o Opportunity to:
      - Display one company banner in the conference plenary room and trade exhibition area (to be supplied by sponsor)
      - Include one item in conference satchels (to be supplied by sponsor)

  o MARKETING MATERIAL:
    o Company logo:
      - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
      - On the printed conference proceedings
      - On a PowerPoint slide during the Gala Dinner
      - Printed on the program and abstracts book cover
      - Published in the monthly AINDT e-newsletter ‘AINDT News’ in the lead up to the conference and one edition thereafter. (distribution 1000+)
      - and web link on AINDT Conference sponsorship and exhibition web pages
    o Company logo and Company profile:
      - On the Conference program and abstract book
      - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
    o Advertisements:
      - Half page advertisement in the printed conference proceedings (artwork to be supplied by sponsor)
      - Half page advertisement in ‘Industrial Eye’ in the November-December edition (distribution 1,500) (artwork to be supplied by sponsor)
Supporting Sponsors

Exclusive Gala Dinner Sponsor
$6,500 (inc GST)

- **Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Gala Dinner Sponsor**
- **GALA DINNER:**
  - Two complimentary guests at the Gala Dinner
  - The opportunity to make a brief announcement during the Gala Dinner
  - Company banner on display during the Gala Dinner to be supplied by sponsor
  - Company logo printed on the Gala Dinner menu
- **CONFERENCE:**
  - **Opportunity to:**
    - Display one company banner in the conference plenary room and trade exhibition area (to be supplied by sponsor)
    - Include one item in conference satchels (to be supplied by sponsor)
- **MARKETING MATERIAL:**
  - **Company logo:**
    - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
    - On the printed conference proceedings
    - On a Power point slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - **Company logo and Company profile:**
    - In the Conference program & abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
Exclusive Welcome Function Sponsor - AUSPTA
$3,000 (inc GST)
- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Welcome Function Sponsor
- **WELCOME FUNCTION:**
  - Opportunity to:
    - Make a brief announcement during the Welcome Function
    - Display one company banner in the Welcome Function (to be supplied by sponsor)
- **CONFERENCE:**
  - Opportunity to:
    - Display one company banner in the conference plenary room and trade exhibition area (to be supplied by sponsor)
    - Include one item in conference satchels (to be supplied by sponsor)
- **MARKETING MATERIAL:**
  - Company logo:
    - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
    - On a PowerPoint slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - Company logo and Company profile:
    - In the Conference program and abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’

Exclusive Satchel Sponsor
$2,000 (inc GST)
- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Satchel Sponsor
- **SATCHEL:**
  - Sponsor logo on official Conference satchel
  - Include two items in conference satchels (to be supplied by the sponsor)
- **MARKETING MATERIAL:**
  - Company logo:
    - On all conference marketing material, including the preliminary and final program registration brochures
    - On a PowerPoint slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - Company logo and Company profile:
    - In the Conference program and abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
Exclusive Coffee Sponsor
$1,500 (inc GST)

- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Coffee Sponsor
- **COFFEE STATION:**
  - Rights to sponsor the coffee station at the conference (branded coffee cups to be supplied by sponsor)
  - Display one company banner at the coffee station (to be supplied by the sponsor)
- **MARKETING MATERIAL:**
  - **Company logo:**
    - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
    - On a PowerPoint slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - **Company logo and Company profile:**
    - In the Conference program and abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’

Morning Tea, Lunch or Afternoon Tea Sponsor
$800 (inc GST)

- Acknowledgement as a 2019 AINDT Conference and Trade Exhibition Morning Tea, Lunch or Afternoon Tea Sponsor
- **MORNING TEA, LUNCH OR AFTERNOON TEA:**
  - Rights to supply branded associated items, i.e. Napkins etc. (to be supplied and delivered to the venue by sponsor)
  - Display one company banner in the at the refreshment area (to be supplied by the sponsor) – (Excluding the coffee station)
- **MARKETING MATERIAL:**
  - **Company logo:**
    - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
    - On a PowerPoint slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - **Company logo and Company profile:**
    - In the Conference program and abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
Exhibition Stands

3m x 3m with 2.5 walls: *$3,200 (inc GST)
2m x 3m with 2.5 walls: *$2,700 (inc GST)

- **EXHIBITION**
  - Exhibition Stand, including:
    - One (1) complimentary full conference registration
    - One (1) exhibitor attendant registration
    - Four (4) Complimentary tickets for clients/partners to visit the exhibition
    - Company name on fascia board
    - Lighting: Two 120-watt spotlights per booth mounted on light track inside fascia
    - Power: One 240 volts / 1000 watt / 4amp general-purpose outlet

- **MARKETING MATERIAL:**
  - Company logo:
    - On all conference marketing material, including the preliminary and final program registration brochures (excluding the conference satchel)
    - On a PowerPoint slide during the Gala Dinner
    - Web link on AINDT Conference sponsorship and exhibition web pages
  - Company logo and Company profile:
    - In the Conference program and abstracts book
    - Published in the November-December edition of the AINDT Journal ‘Industrial Eye’
  - Opportunity to:
    - Include one item in conference satchels (to be supplied by sponsor)
    - Book exhibitor session to showcase your company and/or products, to the delegates of the conference and attendees of the training/seminars (exclusive to exhibitors – 16 spaces available of 20-minute sessions – Monday 4 November only)

- **Satchel inserts**
  - $500 (inc GST)
  - Opportunity to include one item in conference satchels (to be supplied by the sponsor)
1. Acceptance and payment
(a) The AINDT may accept or decline any application for booking in its discretion. Upon the AINDT notifying the sponsor/exhibitor of acceptance of booking, a legally binding contract shall come into existence between AINDT and the sponsor/exhibitor for participation in ‘2019C&TE’ upon the terms of the Sponsorship/Exhibition Booking Form and these terms and conditions. If, however, AINDT declines the application, it will refund to the intending exhibitor any monies then paid.
(b) A 20% non-refundable deposit of the total amount payable is required when booking to confirm the sponsorship or allocated booth(s) as appropriate. Booths will be allocated strictly on first confirmed first served basis and allocation (which the exhibitor agrees to accept) shall be confirmed by us in writing when accepting the booking and acknowledging receipt of payment of the deposit by issue of a tax invoice for the total amount payable.
(c) In the event of cancellation by the sponsor or exhibitor after 20 June 2019, no refund of any monies paid will be made.
(d) The total amount payable must be paid in full within 30 days of booking, unless otherwise negotiated with AINDT.

2. Insurance
Neither AINDT nor the venue owner/manager and their respective employees or agents accept any liability for damage to or loss of any equipment, materials or other belongings brought in by or on behalf of a sponsor or exhibitor to the venue of 2019C&TE. The sponsor/exhibitor is advised to take out appropriate insurance cover accordingly.

3. Hours
AINDT shall determine in its discretion the precise days and hours during which attendees at 2019C&TE may access booths and also hours of access for exhibitors for bump-in and bump-out. Unless specifically otherwise authorised in writing by AINDT, the exhibitor may only access the exhibition venue at times so advised. Under no circumstances may exhibits in any booths be dismantled or removed before the published closing time of 2019C&TE.

4. Unavoidable occurrences
In the event that the opening, closing or duration of 2019C&TE is cancelled or amended whether by decision of AINDT, the venue owner or manager or any sponsor, and for any reason including but not limited to, fire, flood, labour disputes, natural disasters, civil disorders, riots, insurrections, work stoppages, slowdowns or disputes, or other similar events, then the exhibitor shall not be entitled to any refund or to claim for any compensation, loss or damage.

5. Booths
(a) The exhibitor shall not assign, sublet or share the whole or any part of the exhibitor’s allocated booth space without the prior written consent of AINDT.
(b) AINDT reserves the right to redesign the location, dimensions or floor plan of the exhibitor’s booth or any other booth or associated or adjoining area and the exhibitor will accept such re-allocation or re-design without any claim for a reduction in the amount payable or otherwise.
(c) The exhibitor must not erect any sign, display or obstruction which intrudes beyond the exhibitor’s allocated booth whether or not into an adjoining exhibitor’s space.
(d) The exhibitor must not damage in any way the walls, floors, ceilings or any other surface of the exhibition area and must reimburse AINDT for the cost of reinstating any damage caused by the exhibitor.

6. Generally
(a) Sponsoring or exhibiting in a booth at 2019C&TE does not imply endorsement by AINDT, and an exhibitor must not promote itself as being associated with AINDT. Where an exhibitor already advertises in any AINDT publication, that advertising will be in addition to, and will not be replaced by this agreement.
(b) The supply of samples by an exhibitor to any person is entirely at the exhibitor’s risk and the exhibitor indemnifies and shall keep indemnified AINDT from and against any actions, suits, proceedings, claims, demands, costs and expenses, which may arise from the supply by the exhibitor of samples.
(c) It is the exhibitor’s responsibility to ensure that all promotional material distributed at or in relation to 2019C&TE complies with all relevant laws and the exhibitor indemnifies and shall keep indemnified AINDT from and against any actions, suits, proceedings, claims, demands, costs and expenses, which may arise from the publication or distribution by the exhibitor of promotional material.
(d) The exhibitor warrants any items or equipment (whether or not electrical or electronic) brought into the exhibitor’s booth is compliant with all relevant standards and approvals and will function without harm to all persons and property and the exhibitor indemnifies and shall keep indemnified AINDT from and against any actions, suits, proceeds, claims, demands and expenses, which may arise from the use or bringing into the exhibition venue of any such items or equipment.
(e) The exhibitor must, to the extent to which they are not inconsistent with this agreement (which shall be paramount) comply with each of the “Sponsor and Exhibitor Manual” published by AINDT and any published usage requirements of the venue owner/manager as if the same were set out at length in this agreement.
(f) The exhibitor must also comply with all verbal and written directions given by AINDT and the venue owner/manager whilst at or entering or departing the venue of 2019C&TE (including without limitation in respect of an acceptable noise level emanating from the booth).

7. Consequential damage
The conference organisers will not be liable for any indirect or consequential damages arising out of a breach of this exhibition contract.
By completing and returning this form to Australian Institute for Non-destructive Testing (AINDT) by fax +61 3 9328 8831 or email federaloffice@aindt.com.au you will be submitting a booking to become a sponsor/exhibitor which will cause a contract to come into existence between you, the ‘sponsor/exhibitor’, and AINDT upon the ‘terms and conditions’ set out on page 12.

<table>
<thead>
<tr>
<th>COMPANY:</th>
<th>ABN:</th>
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<tr>
<td>CONTACT PERSON:</td>
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### Sponsorship Opportunities

All prices quoted are Australian dollars and are inclusive of GST

<table>
<thead>
<tr>
<th>Sponsorship Type</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Gold Sponsor</td>
<td>$13,000</td>
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<tr>
<td>Silver Sponsor</td>
<td>$10,000</td>
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<tr>
<td>Gala Dinner Sponsor</td>
<td>$6,500</td>
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<tr>
<td>Welcome function sponsor</td>
<td>$3,000</td>
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<tr>
<td>Satchel Sponsor</td>
<td>$2,000</td>
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<tr>
<td>Coffee Sponsor</td>
<td>$1,500</td>
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<tr>
<td>Morning, Lunch, Afternoon tea Sponsor</td>
<td>$800</td>
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<tr>
<td>Satchel Inserts</td>
<td>$500</td>
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</tbody>
</table>

### Exhibition Booth

| Exhibition Stand 3m x 3m | $3,200 |
| Exhibition Stand 3m x 2m | $2,700 |
| Booth Number/s: |      |

### Payment

| Purchase order #: |      |
| Payment method: |      |
| Credit card #: |      |
| Expiry date: |      |
| Cardholder name: |      |
| Card holder signature: |      |

### Payment Terms

A 20% non-refundable deposit must be forwarded with this application. A tax invoice will then be issued by AINDT following your booking application, with the balance to be paid within 30 days of signing this application form, unless otherwise negotiated with the AINDT.

I have read the terms and conditions and acknowledge that upon receipt of this booking form a contract will arise between AINDT and the sponsor/exhibitor.

Signature: ___________________________ Date: ___________________________